
CREATING THE WORLD'S FINEST
YACHTING DESTINATIONS



Camper &
Nicholsons
Marinas

YACHTING SINCE 1782

Camper & Nicholsons Marinas

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Camper & Nicholsons is the oldest and most respected leisure marine brand in the world. Since 1782, C&N has been synonymous with expertise, market knowledge, design excellence and effortless performance - characteristics that are still echoed in the brand's core values today.

Our dedicated team of marina designers, business managers, operational personnel, and sales and marketing specialists all share a genuine passion for the sea and collectively possess a range of experience and knowledge that is unparalleled in the industry.

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Tailored Services



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Camper & Nicholson's marinas have become destinations of choice for discerning yacht owners, captains and charter clientele. Situated in some of the most beautiful locations around the world, they offer the highest levels of quality, yacht care, facilities and customer service.

— Creating the world's finest yachting destinations

Developing a successful marina presents many challenges and our clients call on Camper & Nicholson's to support them in a variety of ways, to help achieve their ultimate objective of creating an enhanced marina experience, with the highest quality of facilities and services.

Our involvement ranges from consultancy on discrete individual projects, to the provision of a comprehensive range of services, tailored to meet the specific needs of each client. We are adept at working with developers, principle engineers and sub-contractors, taking pride in our ability to develop strong, collaborative and solution-oriented relationships. Many of our clients regard us as a natural extension of their internal team.

Whatever the requirement, our focus is on leveraging market intelligence and deep personal experience to establish the right marina design and ideal berth mix, with optimised water space to match the immediate and long term target market. With a keen eye on pricing, we help deliver maximum occupancy while maintaining profit margins.

Invariably, our aim is to aid in business maturity and positive growth in the marina asset value, in as short a time as possible.



— Unrivalled expertise

Our unrivalled expertise allows us to create the world's finest marinas that deliver the Camper & Nicholson's brand promise, marketed to the luxury yachting community worldwide.

From boutique facilities to large scale resort developments, our aim is to build successful and sustainable businesses.

— Unparalleled service

We provide a comprehensive range of services for every stage of a marina's lifecycle:

- Feasibility and design
- Brand development
- Project management
- Sales and marketing
- Operational management

Turnkey Marina Management



We provide turnkey marina management services for both newly-built and existing marinas. The primary objectives of our comprehensive range of services, are to enhance the overall value of client marina assets, allow for superior day-to-day operations and deliver exceptional customer services.

Increasing asset value

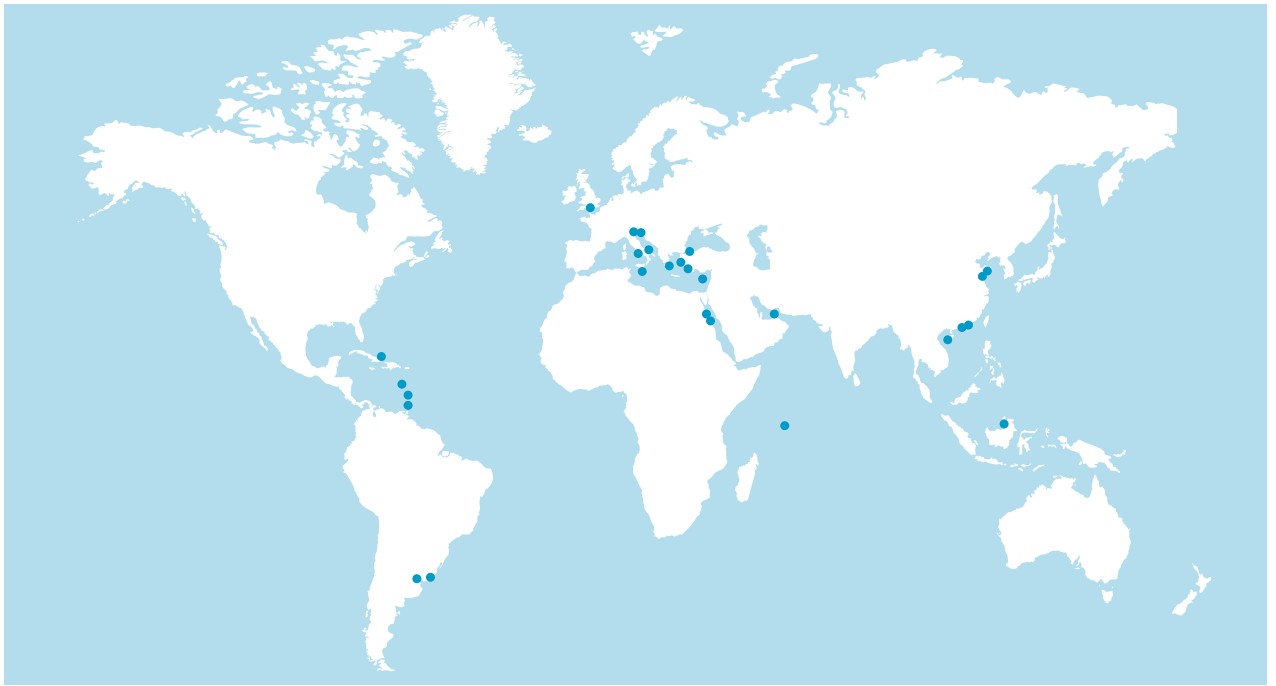
- Marina design flexibility for changing market requirements
- Site studies and investigations to validate construction methodology
- Definition of land bank uses and water area needs
- Berth mix optimisation to capitalise on available water space
- Infrastructure requirements to avoid costly retrospective works
- Marina design concept drawings
- General construction and buildings requirements review
- Marina business planning
- Requirements for technical, maintenance and boat storage facilities
- Post construction technical support
- Sales and marketing strategy development
- Commissioning and operational handover

Operational excellence

Our systems and operational business practices give our clients a competitive advantage. A Camper & Nicholson's marina is a sign of quality and draws the attention of the discerning yachting community. Above all, it is the calibre of our people that allow our marinas to be ranked among the finest in the world.

- Financial management
- Customer relationship management systems
- Marina management systems
- Staff recruitment, induction and ongoing training
- Access to the industry's leading Operations Manual
- Day-to-day operational management
- Annual operational audits
- Sales and marketing programme management
- Ongoing technical advisory services





Current and past projects

Marina	Feasibility and Design	Construction and Commissioning	Operational Services	Sales and Marketing	
Port Louis Marina, Grenada	•	•	•	•	OPERATIONAL
Grand Harbour Marina, Malta	•	•	•	•	
Porto San Rocco, Italy				•	
Cesme Marina, Turkey	•	•	•	•	
Limassol Marina, Cyprus	•	•	•	•	
Yas Marina, Abu Dhabi			•	•	IN DEVELOPMENT/CONSTRUCTION
Bay Street Marina, Barbados	•				
Cockleshell Bay Marina, St. Kitts	•		•	•	
Glossy Bay Marina, Canouan	•	•			
Marina di Pinetamare, Italy	•	•	•	•	
Calaponte Marina, Italy	•	•	•	•	
Ermioni Marina, Greece	•	•	•	•	
Haiyang International Yacht Club, China	•				
Moon Bay Marina, Qingdao, China	•				
Oceania Point Marina, Huizhou, China	•				
Shenzhen International Yacht Club, China	•				
Sanya Serenity Marina, China	•				CONTRACT COMPLETED
Tanjung Aru Eco Development, Malaysia	•				
Puerto Madero, Buenos Aires, Argentina	•				
Punta del Este, Uruguay	•				
Gosport Marina, UK	•	•	•	•	
Grado Marina, Italy	•				
Port Gocek, Turkey	•	•	•	•	
Istanbul Marina, Turkey	•				
Hurghada Marina, Egypt	•	•	•	•	
Port Ghalib, Egypt	•	•			
Victoria Harbour, Seychelles	•				

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